

Turning Risk into Advantage

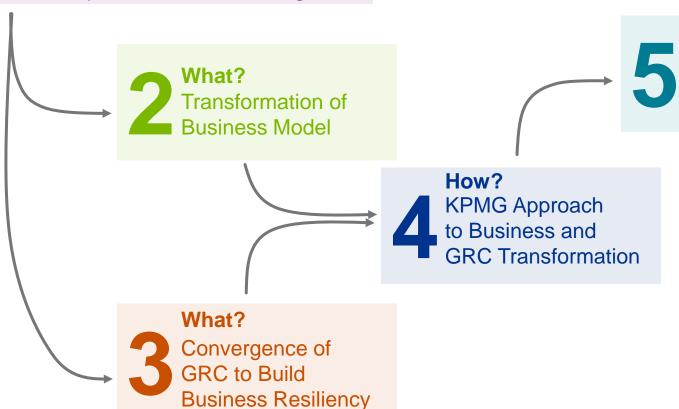
How Enterprise Wide Risk Management is helping customers succeed in turbulent times and increase their competitiveness

Glenn Tjon – Partner – KPMG Advisory



Presentation Overview

Why?
Changing Landscape
Is Driving Need for
Enterprise Wide Risk Management



What if?

9 Steps to

Achieving

Effective GRC

Strategic Risk Management is Underutilized **Risks**

A recent KPMG-sponsored survey conducted by the Economist Intelligence Unit found that strategic risk management is underutilized in many companies.

Risk Identification and Management

- Emerging risk identification and management remains an immature activity.
- Only 35% of the companies are effective at anticipating and measuring emerging risks.

Key Business Decisions

- Only a minority of companies involve risk functions in key business decisions
- Less than 50% involve their risk functions formally in any strategic decision.

Appetite for Investment

- There is limited appetite for investment in the risk function – less than 50% have invested in risk processes.
- Less than 25% have allocated funds for headcount or training of managers in the risk function.

Role of the Board

- Only 55% of the respondents think that their organization is effective at keeping board aware of the key risk issues.
- There are doubts about the risk expertise of nonexecutive directors.

Over **249**million people affected by Hacking since 2007

514 million people affected by data loss since 2007

Breaches within

Financial Services

have affected a third of total records lost or stolen since 2007

Over 10 million people have

had their personally identifiable information lost or stolen in 2010

KPMG Data Loss Barometer 2010: The Data Loss Barometer analyzes data loss incidents reported around the world since 2005.

Top Concerns for Audit Committee **Risks**

Aside from financial communications, disclosures, and related controls, what three issues will pose the greatest concerns for your audit committee in 2012?

- Governance Processes, Controls & Risk Management
- 2 IT Risk & Emerging Technology
- 3 Uncertainty (Economic, Political, Social

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Aside from financial communications, disclosures, and related controls, what three issues will pose the greatest concern for your audit committee in 2012?

- Governance Processes, Controls & Risk Management
- 2. IT Risk & Emerging Technologies
- Uncertainty (Economic, Political, Social)
- Information Privacy / Security and Cyber-security
- 5. Fostering Growth & Innovation
- Board Composition / Skills / Expertise (e.g., IT)
- Legal / Regulatory Compliance
- Leadership / Culture / Tone at the Top
- 9. Tax Risk
- 10. Interactions with Auditors

How satisfied are you that your governance processes and controls, including risk management – are keeping pace with the changing technology?

43% Not satisfied

510 Somewhat satisfied

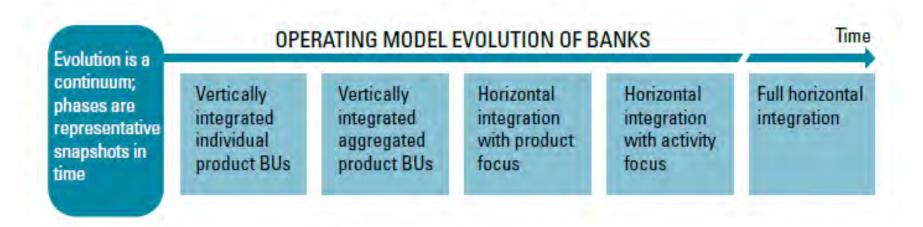
60/0 Satisfied

New Business Models Will Continue to Evolve **Transform**



The End of Universal Banking: The Era of Centralization and Single Platform is drawing to an End

The Disintegration of the Value Chain: The Banking Regulators a keen to destroy the concepts of banks being too big to fail.

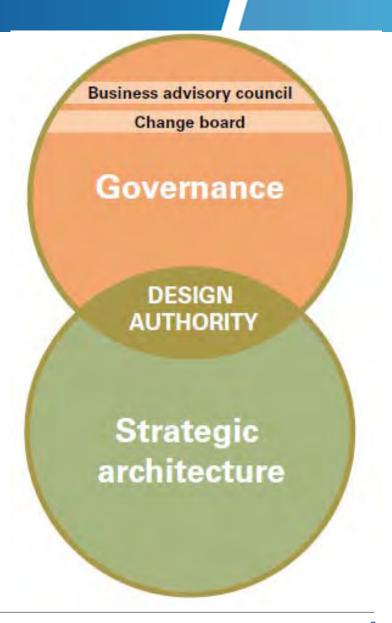


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Banks should transform themselves by simultaneously redesigning their business models, operating models and legal structures.

New Business Models Will Continue to Evolve **Transform**

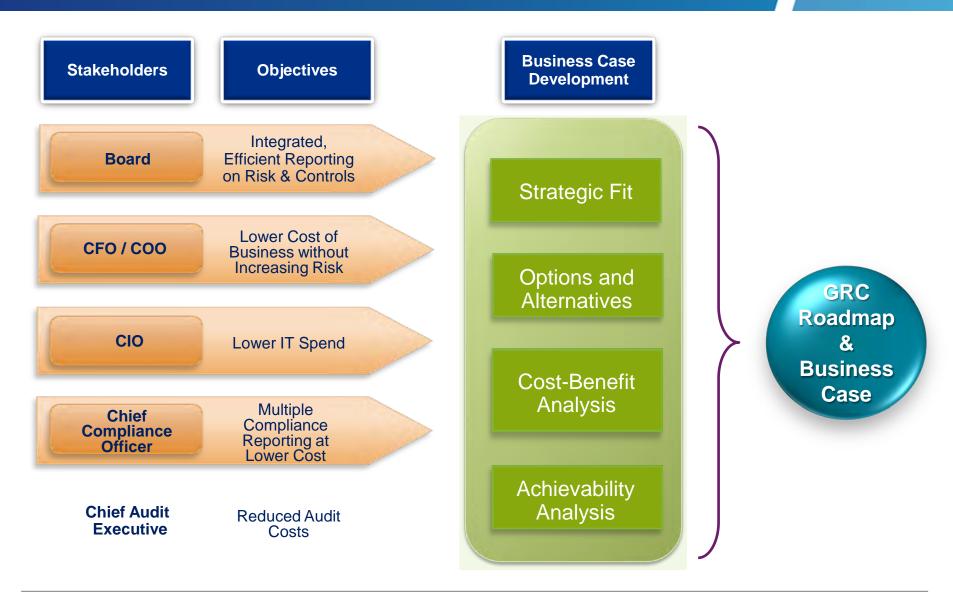
The role of the design authority is to oversee not only the governance framework, but the practical implementation of the operating model.



Drive Performance Through Convergence of Risk Programs Convergence



Drive Performance Through Convergence of Risk Programs Convergence



Migration Risk Management from Compliance to Competitiveness



Risk Management Framework and System

- Identifying Emerging Risks and Improvement Opportunities
- Risk Appetite and Thresholds/Choice Architecture
- Delegated Authority and Limits
- Policy Statements



Culture and Behavior

- Three Lines of Defense Embedding Risk Management into the Organization
- Understanding Risk Culture
- Tone at the Top and Tone at the Middle
- Compensation Linked to Risk Outcomes



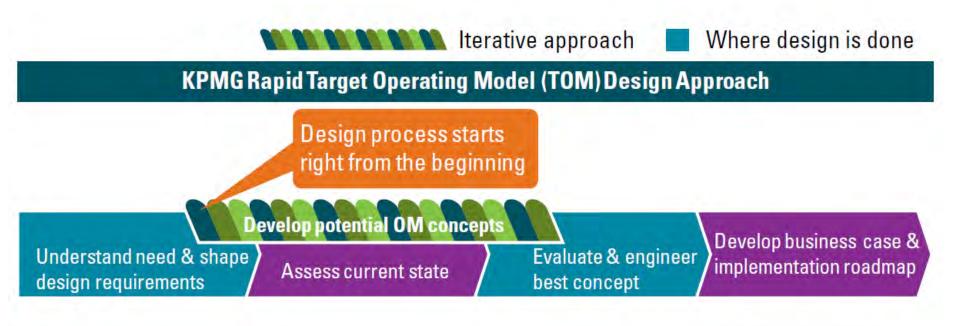
Risk Governance Structure

- Leveraging Assurance Processes
- Composition/Responsibilities of Board Committees with Respect to Risk Oversight
- Board Reporting to Facilitate Challenge
- Defining Effective Risk Oversight Objectives

Governance, Risk and Compliance **Benefits**



New Business Models Will Continue to Evolve Transform

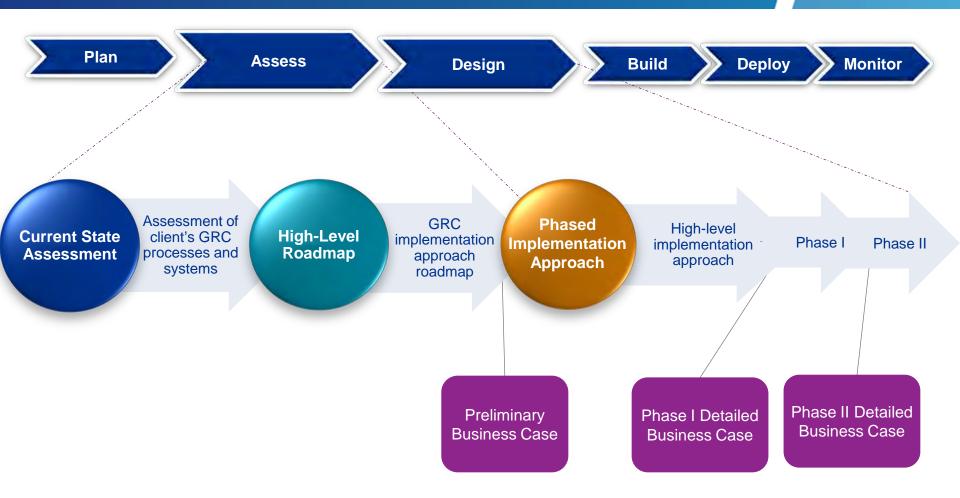




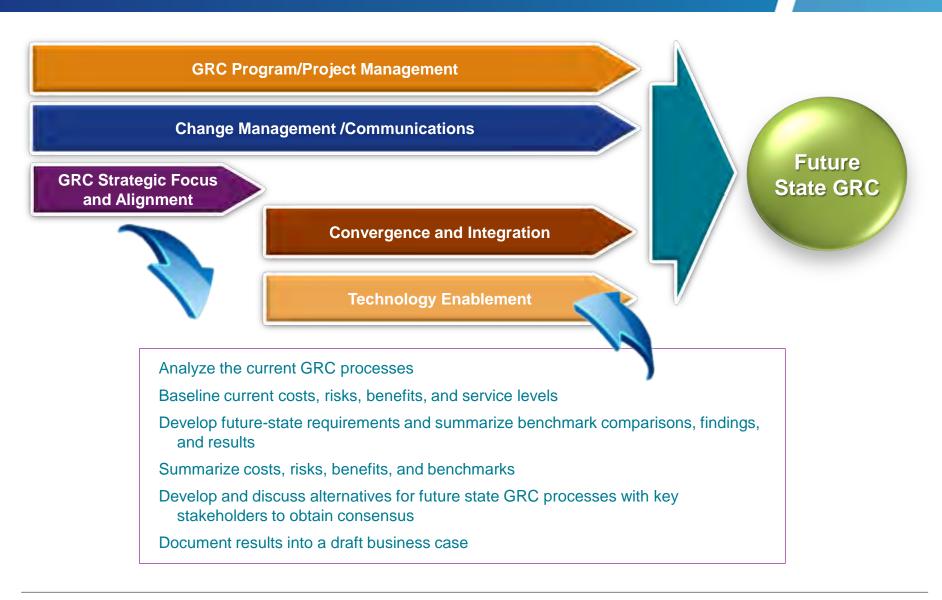
Building Business Resiliency and Competitiveness



Governance, Risk and Compliance Building A Business Case for Change



Governance, Risk and Compliance **Building A Business Case for Change**



9 Steps to Effective GRC **Achieving Success**

- Secure support and endorsement from the executive leadership team.
- Build a governing structure and develop a steering group comprised of leaders from each of the functions included in the convergence efforts, headed by a senior-level leader.
- Consider all key internal stakeholders and regulatory regimes in the convergence effort and identify all requirements to be accommodated at the outset.
- Establish guiding principles to ensure alignment with strategic objectives, cross-company buy-in, and consistent progress.
- Begin with well-defined risk assessment processes.
- Establish a clear change management plan and implement it throughout the program.
- Be aggressive, but prudent, targeting achievable goals most meaningful to stakeholders.
- Take an extended view across the organization to identify opportunities beyond converging control and compliance to other organizational and process changes that may benefit the organization.
- Think people, process, and data: don't let a tool or technology alone drive the convergence process.



Thank you

Make Risk Management Improve Your Competitiveness

gtjon@kpmg.com http://pa.linkedin.com/in/glenntjon

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