Inclusive Innovation and Decentralized Mobile Commodity Exchange Platform - keys to Economic Empowerment & Subsistence in Developing Economies

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Entrepreneur –In-Residence
MIT Media Lab





Agenda

- ☐ Inclusive Innovation
 - The Definition and Process
- Mobile Technology in Developing Economies A game Changer for Latin America
 - Financial Inclusiveness From Local to Global Markets
 - The Need for Decentralized Commodity Exchange
- Some thoughts on Moving forward

Inclusive Innovation in Banking: In an Innovation Economy

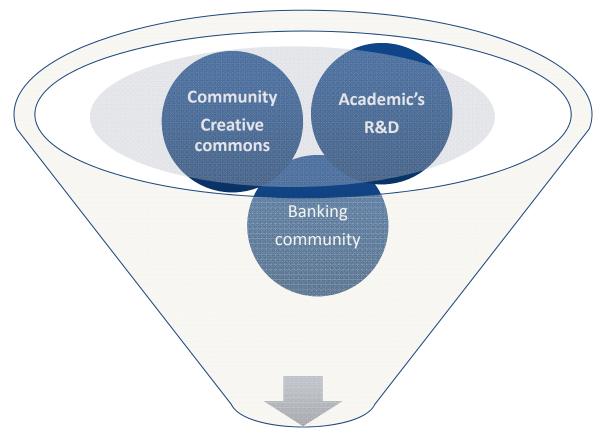
A collaboration between:

- 1. Banking Community Customer Centricity
- 2. Research and Development Institutions and
- 3. The Community Common Minds





Inclusive Innovation Model- Nuanced



When powered by technology the key activities together deliver inclusive innovation for Economic Development







Inclusive Innovation - The Wisdom of Apprenticeship - watching, learning & doing



Le Cordonnier & Son Apprenti - Emile Adan, c1914







FEDERACION LATINOAMERICANA DE BANCOS

Inclusive Banking - Few Telling Statistics

LAM&C 15+ years Old (418.6Mln) 72%

Acct at a FI

Acct used for Wages

Loan from an FI

Source: World Bank 2011 data

Inclusive Banking - Few Telling Statistics

LAM&C Total Population of 581.4Mln

Unbanked Adult Population (61%)
 255Mln

Mobile Subscription 604Mln

Mobile Teledensity 106

Source: World Bank 20112 data







MOBILE BROADBAND TREND DEVELOPING COUNTRIES MOBILE BROADBAND OVERTOOK FIXED Dvlping-Mble Dvlped-Mble Dvlping-Fixed Dvlped-Mble 1400.0 1200.0 1000.0 Subscription(Mlns) 800.0 600.0 400.0 200.0

2005

2006

2007

2008

0.0

2010

2009

2011

2013*

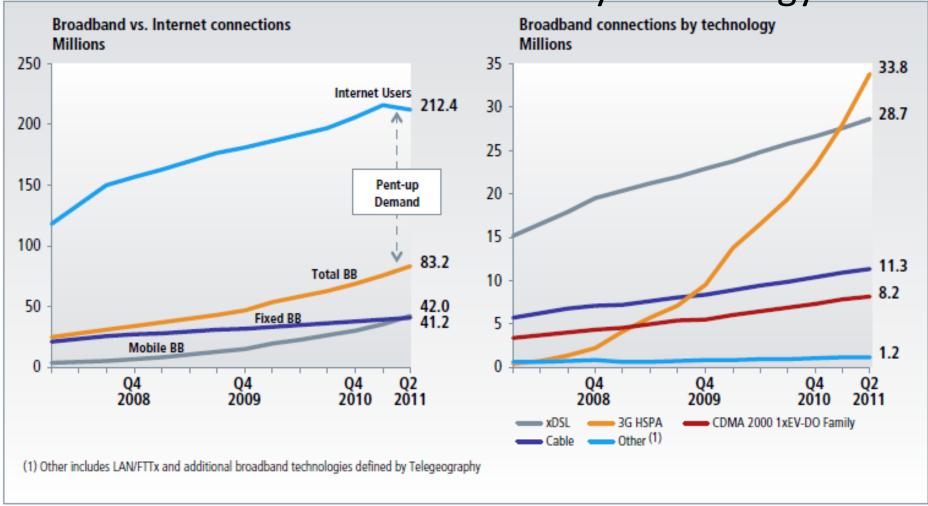
2012*







Broadband Growth in LatAm by Technology



Source: GSMA



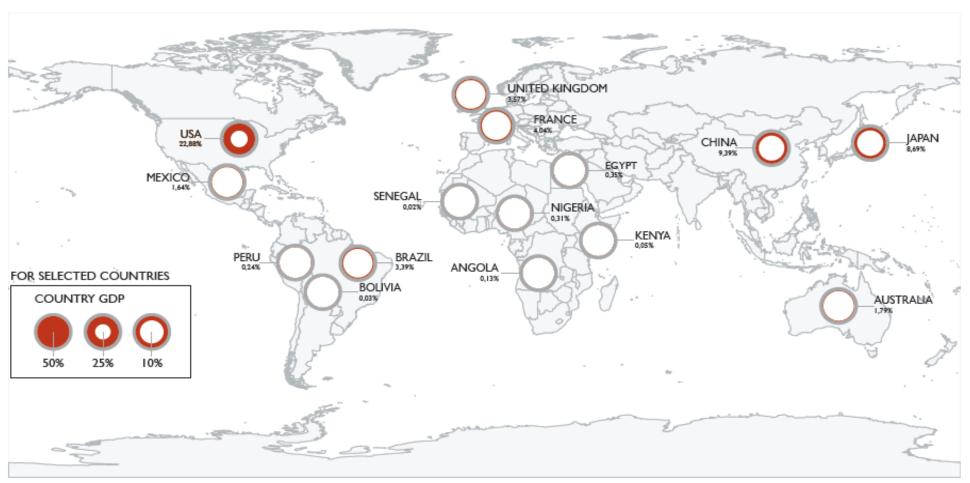






UNLEASHING THE WEALTH OF

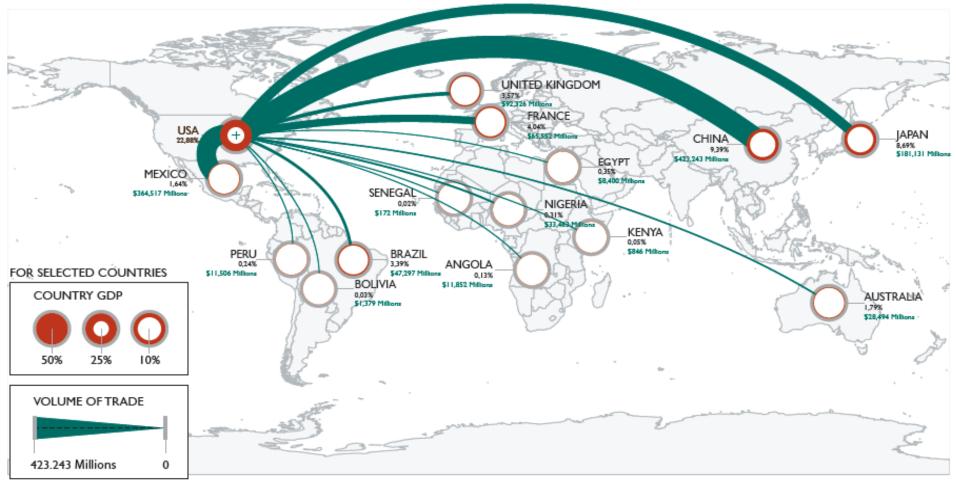
CONNECTING THE GLOBAL FINANCIAL NERVOUS SYSTEM FOR FINANCIAL INCLUSION







CONNECTING THE GLOBAL FINANCIAL NERVOUS SYSTEM FOR FINANCIAL INCLUSION



Data source: The World Bank CEPII

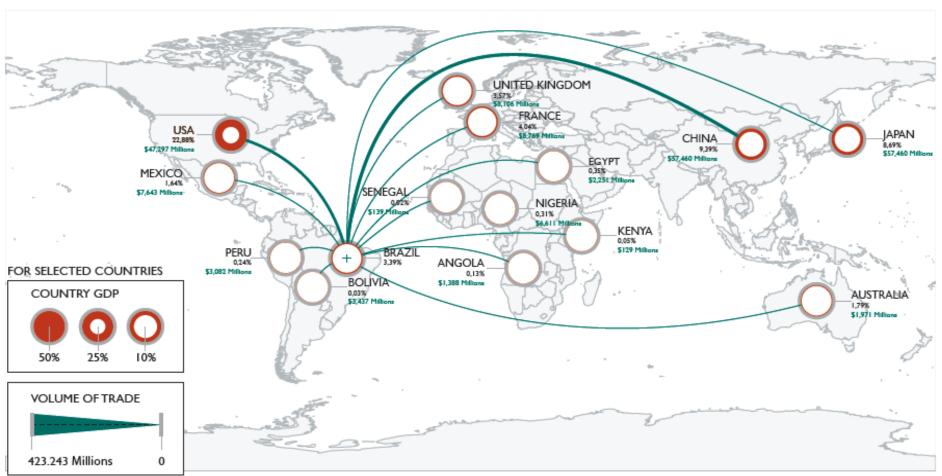






UNLEASHING THE WEALTH

CONNECTING THE GLOBAL FINANCIAL NERVOUS SYSTEM FOR FINANCIAL INCLUSION



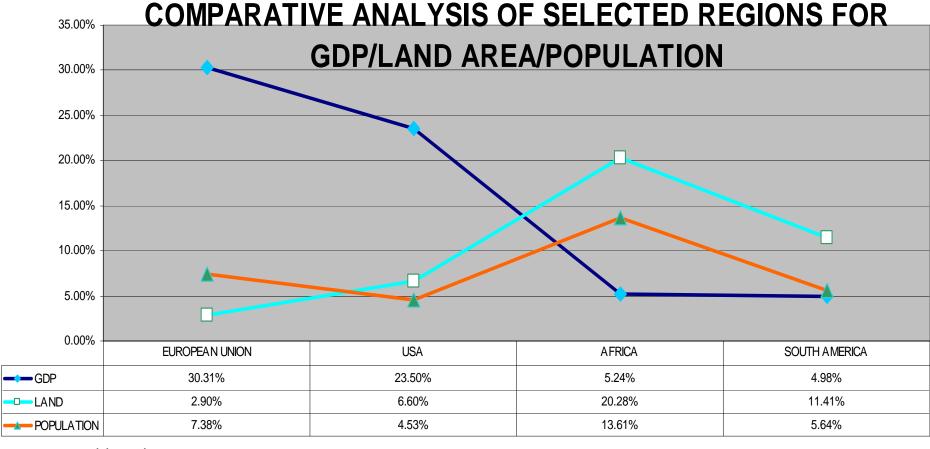
Data source: The World Bank;CEPI







The Abundant Opportunities for Wealth Creation and **Growth in Developing Economies**



Source: World Bank

As of 2000 there were \$9.3 trillion^[1] of passive assets in developing countries that could be mobilized for capital sourcing.

[1]. The Mystery of capital - Hernando De Soto



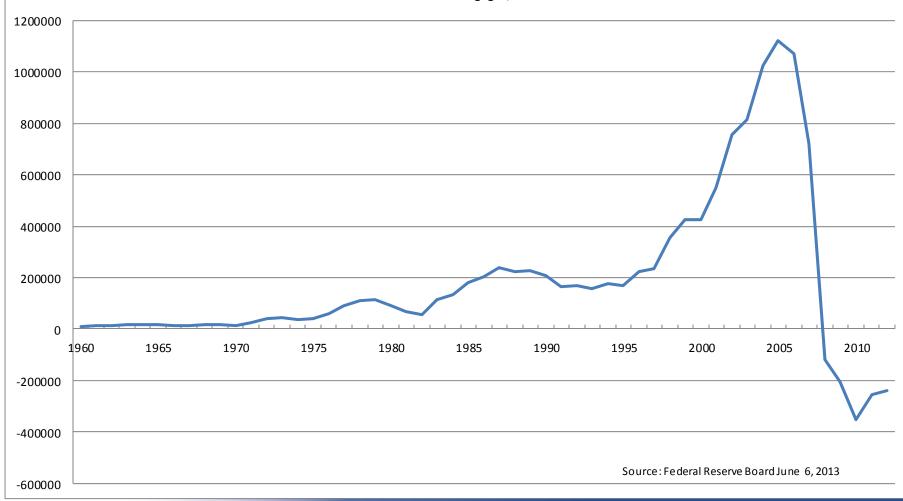






REAL ASSET AS SOURCE OF CAPITAL FORMATION AND ECONOMIC **DEVELOPMENT**

---- Home Mortgages; Asset



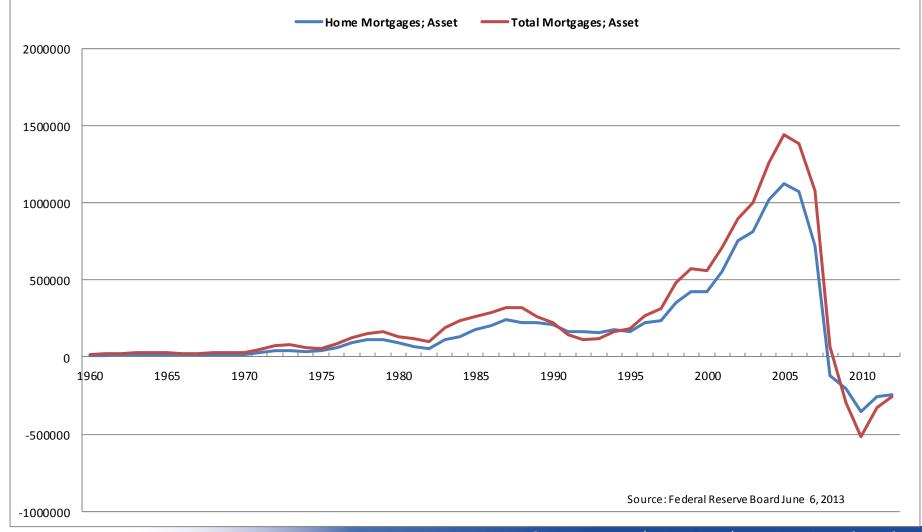








REAL ASSET AS SOURCE OF CAPITAL FORMATION AND ECONOMIC **DEVELOPMENT**

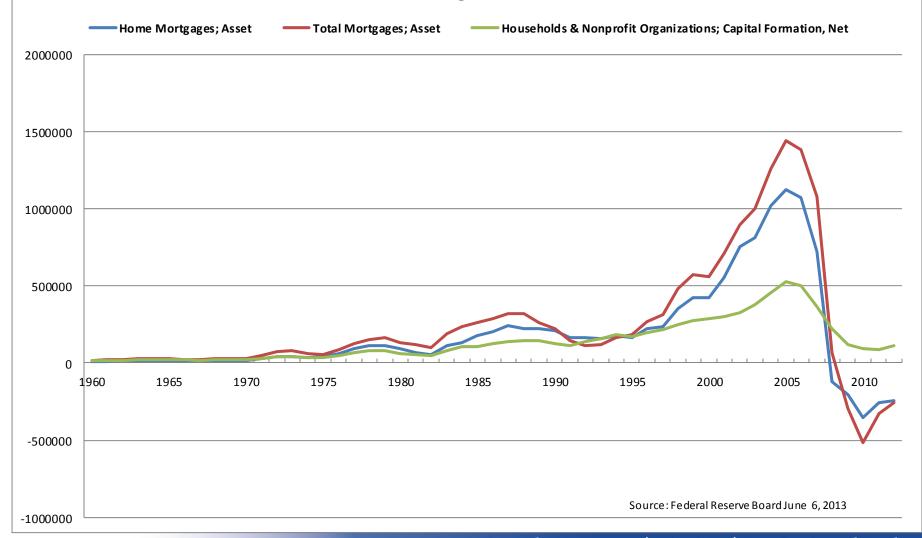








REAL ASSET AS SOURCE OF CAPITAL FORMATION AND ECONOMIC DEVELOPMENT



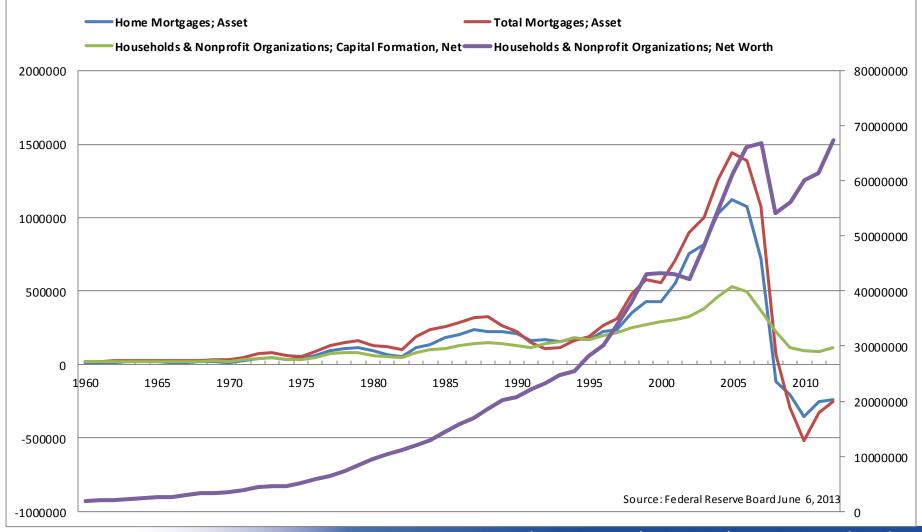








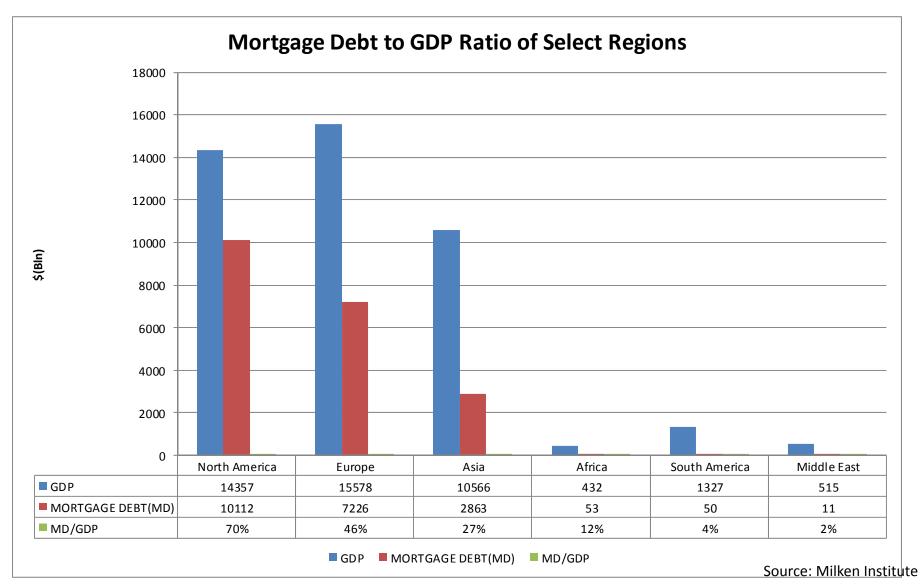
REAL ASSET AS SOURCE OF CAPITAL FORMATION AND ECONOMIC **DEVELOPMENT**















The Solution:

eRegistry

UWIN Profile Address Family Property Employment Education Language Attestation Connections Settings Logout

Matchup

Matchup connects buyers and sellers in hundreds of ways: Using the information in the Registry

| Home Seekers | <u>S</u> | Landlords |
|--|----------------|------------------------|
| People in need of Legal Support | d | Lawyers |
| Customers | | Merchants |
| Investors | - 5 | Entrepreneurs |
| People in need of Translators | 0 | Linguists |
| Job Seekers | 9 | Employers |
| Land Holders | | Developers |
| People in need of Financial Investment | C | Financial Institutions |
| Developers | | Consultants |

Matchup constantly analyses the value people can provide through their skills and assets.

UWIN Platform

Alpha Build - December 2011 / January 2012





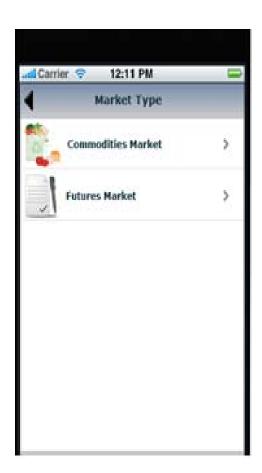
The Mobile Solution: eRegistry



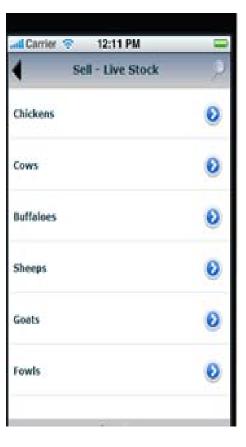




The Mobile Solution: eRegistry







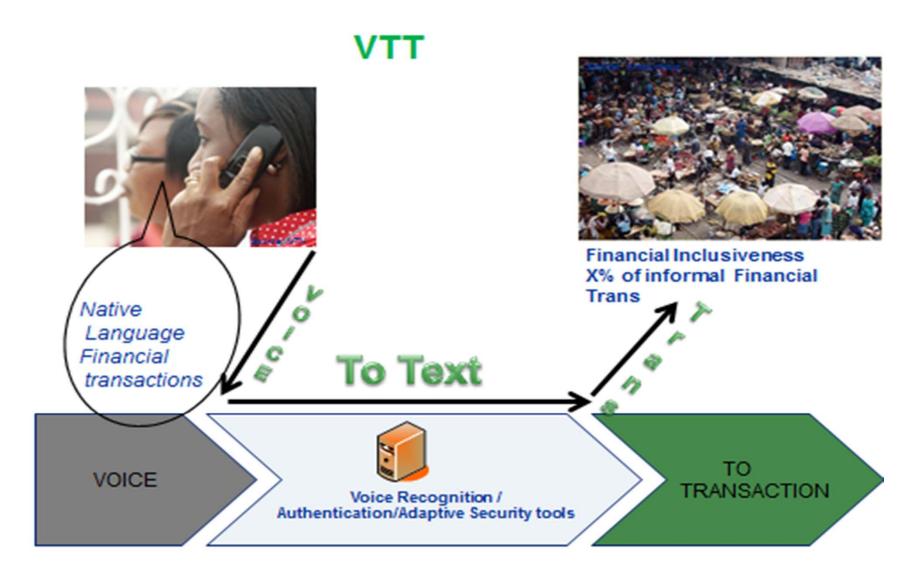




The Solutions:













The Tiny Cell-Phone Transmitter that is bridging the Digital Divide By Vanu Inc.



Weighing just five kilograms and consuming just 50 watts, it provides connectivity to 1,000 people and is "the lowest-power consumption outdoor base station in the world"

Vanu Inc, CEO- Vanu Bose







THE V-NODE BY VANU, INC.

Vanu Inc. has recently introduced the Vanu V-Node which is an integrated, self contained and free standing cellular site that leverages solar electricity to power the CompactRan, Charging Station and a light fixture. The V-Node incorporates a battery storage technology to provide continued operation during periods of limited solar energy, and during periods of darkness.

The V-Node uses a variety of advanced technologies to connect to the global network (backhaul) by using existing connectivity (if available) or by satellite if no network connection is available.

Each V-Node provides:

- Cellular coverage
- Cellular data
- WiFi Hotspot
- Solar powered charging station for mobile phone and portable computing devices

The V-Node is integrated solution designed to thrive in emerging markets, difficult environmental conditions, and in rugged terrain. The V-Node is ruggedized, secure and vandal resistant.

Multiple V-Nodes can be linked together to expand coverage areas and share backhaul.

Source: Vanu Inc





September 11-13, 2013

For the first time, an Antenna that covers any number of frequency bands

Advantages:

- Foldable / Deployable
- Low cost Lightweight -Low wind-load
- •Covers all generations (2G +3G + 4G+ --)
- An unlimited number of applications
- All operators can share the same antenna (Co-sitting)
- Each country will have only one network of the new base station antennas for all operators and for all (current & future) applications

Amant Antennas





- Practice over theory-watching, learning and doing – The apprenticeship way.
- Prefer Resiliency over Strength the system will fail sometime
- Re-evaluate your Risk vs. Safety regulatory safety can stifle innovation and growth
- Leverage your Assets -Can the Banks Safe guide the digital identity? (Trust Worthiness) September 11-13, 2013 | Miami, FL | InterContinental Hotel



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